



MED
*S*KIN
DISTRIBUTION



Timeless beauty
at your fingertips

The history behind Med Skin and the Painless IPL machine

Med Skin Distribution is a Health Canada certified IPL distributor, located in Vancouver, Canada. We offer high quality medical laser training and certification with the purchase of our device.

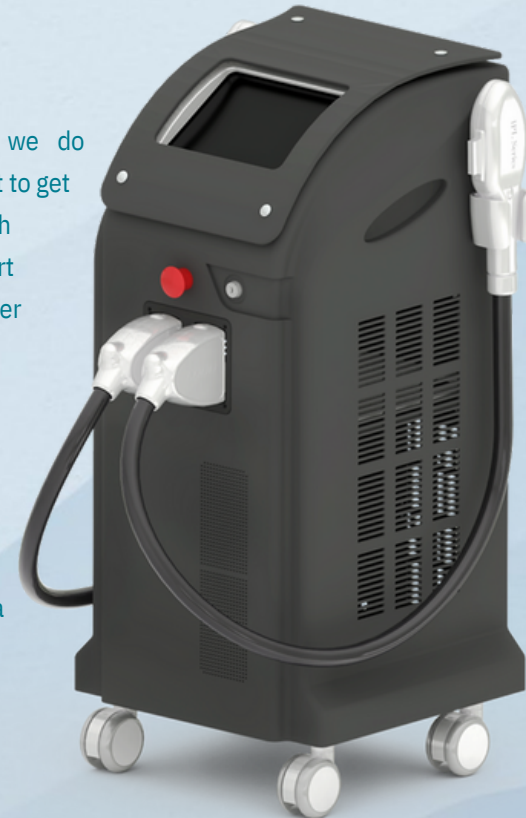
In the booming beauty industry, Hair Removal continues to be the #1 requested spa service. Skin Rejuvenation is also in high demand, with women and men alike wanting to look youthful and fresh.

The Painless IPL has been clinically proven to be safe and has been rigorously tested for efficacy. Our device is under warranty for one year with purchase. Following the expiry of your warranty, we have a full service department to take care of any needs you should have.

We proudly offer the lowest price on a Health Canada IPL device in Canada. Wishing our clients to be successful in the

laser business, we do our absolute best to get you prepared with marketing support materials and laser business set up at no extra cost.

Additionally, we offer ongoing educational workshops with a wide range of medical practitioners.





Treatment cool
to the touch

The science behind the Painless IPL

Intense Pulsed Light (IPL) is a technology that combines a power source with a contact cooling system for comfort. The handpiece contains a xenon lamp and an optical guide with a filter which projects intense light. This technology is based on the principle of selective photothermolysis (selective = targeted, photo = light, thermal = heat, lysis = destruction). The radiating energy that results is a high intensity flash of light that covers a spectrum of wavelengths from visible light

to near infrared (spectral range 560nm to 1200nm). Polychromatic light is absorbed by the chromophores (melanin, oxyhaemoglobin, porphyrin and water), resulting in a photothermal effect which causes either cell destruction or changes to the cell.

Because of a water cooling system built into the lamp, heat is not transmitted to the skin and only the chromophore is targeted, minimizing the risk of burns.



ELEGANT SPARKLING AGELESS

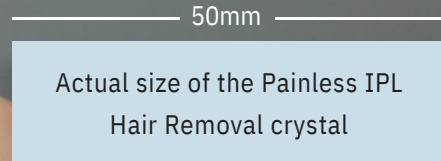


Fast, effective
and effortless



The Painless IPL large sapphire crystal head allows you to treat your clients quickly and the built in cooling system keeps them comfortable.

The size of the Painless Hair Removal spot is 15mm x 50mm making it one of the largest in the market. The spot size of the Skin Rejuvenation hand piece is 8mm x 40mm, a perfect size to treat all of the intricacies on the face. At just \$3500 per handle and up to a 300,000 pulse life, it has the lowest consumable cost compared to competitors.



—15mm—

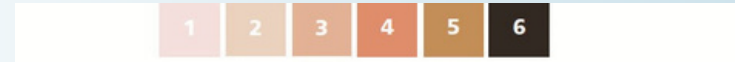
Safety, comfort and efficiency with the Painless IPL

Using superior components and quality German made bulbs, the Painless IPL is effective at treating all skin tones.

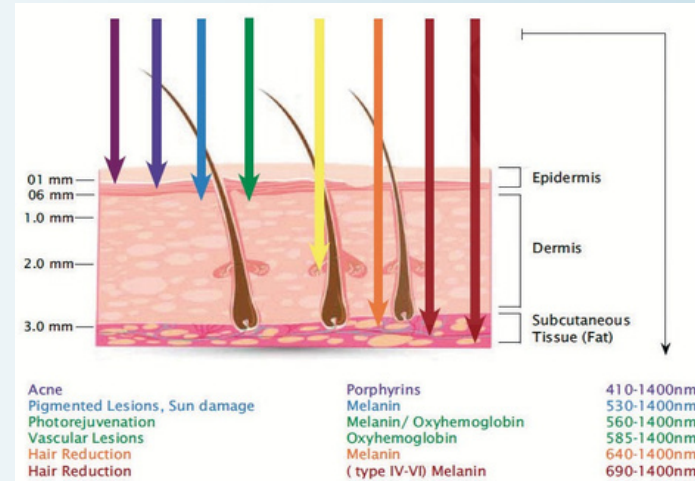
The touchscreen interface is pre-programmed for ease of use for the new technician but can also be manually programmed for the seasoned user. It is as easy as 1-2-3! As it has 2 hand piece ports, one for Hair Removal and one for Skin Rejuvenation, you can easily switch from one treatment to the other without removing any hand piece.

With the Painless IPL, you don't need to be a medical aesthetician to safely and effectively treat the following conditions:

- *Hair Removal*
- *Folliculitis (Ingrown hairs)*
- *Collagen Remodelling*
- *Fine Lines*
- *Dull Skin*
- *Pigmentation*
- *Freckles*
- *Age Spots*
- *Epidermal Melasma*
- *Rosacea*
- *Broken Capillaries*
- *Scars*



Fitzpatrick Scale 1-6





Comprehensive training and certification with the Med Skin Painless IPL

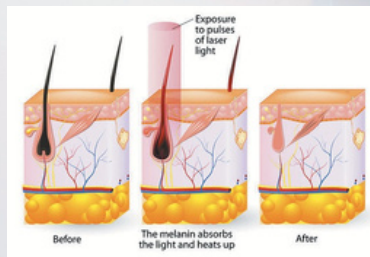
Med Skin offers free Painless training to ensure safety and effectiveness. Our Trainers will help you enter the laser industry with professional training and certification.

Our hands on approach also provides new start-ups with business and marketing advice.

Med Skin will give you the confidence to success- fully treat your clients and grow your cosmetic laser practice.

IPL Machine Course Curriculum

- *Laser and IPL physics*
- *Laser safety and sanitization*
- *Types of treatments*
- *Treatment protocols*
- *Analyzing skin*
- *Laser skin interaction*
- *Hair anatomy and physiology*
- *Laser hair removal treatments*
- *Skin anatomy, physiology and pathology*
- *Skin rejuvenation treatments*
- *Treating rosacea, broken capillaries and pigmentation*
- *IPL contraindications*
- *Pre and post compliance*
- *Medical history and consent forms*
- *Marketing*
- *Practicum*



Free training
and certification

If you just did the following Hair Removal and Skin Rejuvenation treatments per month, you could make up to \$10,000 monthly.

# of Treatments	Treatment Area	# of Flashes/ Treatment	Total Flashes	Charge/ Treatment	Gross Income	Gross Cost	Net Income
6	Upper Lip	3	18	50	300	3.24	296.76
6	Chin	5	30	65	390	5.40	384.60
2	Full Face	25	50	150	300	9.00	291.00
6	Axilla (Underarms)	10	60	75	450	10.80	439.20
4	Bik ini	16	64	90	360	11.52	348.48
4	Brazilian	30	120	120	480	21.60	458.40
4	Upper Legs	200	800	250	1000	144.00	856.00
4	Lower Legs	150	600	250	1000	108.00	892.00
4	Full Legs	350	1400	450	1800	252.00	1548.00
2	Back	200	400	350	700	72.00	628.00
3	Chest	200	600	300	900	108.00	792.00
4	Skin Rejuvenation	200	800	200	800	144.00	656.00
4	Rosacea/Spider Vein	50	200	200	800	36.00	764.00
4	Melasma/Pigmentation	50	200	200	800	36.00	764.00
57			5342		10080	961.56	9118.44

Opportunity
awaits

For further information contact us today at 1 604-716-8500

Expert service and support with your Painless IPL

Whether you are a new spa or salon owner, or have years of experience, MedSkin offers the best industry education, planning and support.

We will partner with you to develop solutions specific to your market, designed to ensure your business is a success.

Our DermaLase IPL is also the most affordable machine in the Canadian market with the low price of just \$35,000.

The Painless IPL is Health Canada approved.

If you just treat 3 clients per day, you could make as much as \$10,000 a month!

With such a low investment but high return, there's nothing stopping you from growing your business income today. Call us and let's help you get started.

**For further information on
how to get started contact us
today at 1 604-788-3413**

SPECIFICATIONS:

CSA certified | Health Canada approved

Wavelengths SR 560-1200nm/ HR 690-1200nm

Transfer system - Crystal light guide

The light mouth dimension SR: 8mm x 34mm/ HR: 16mm x

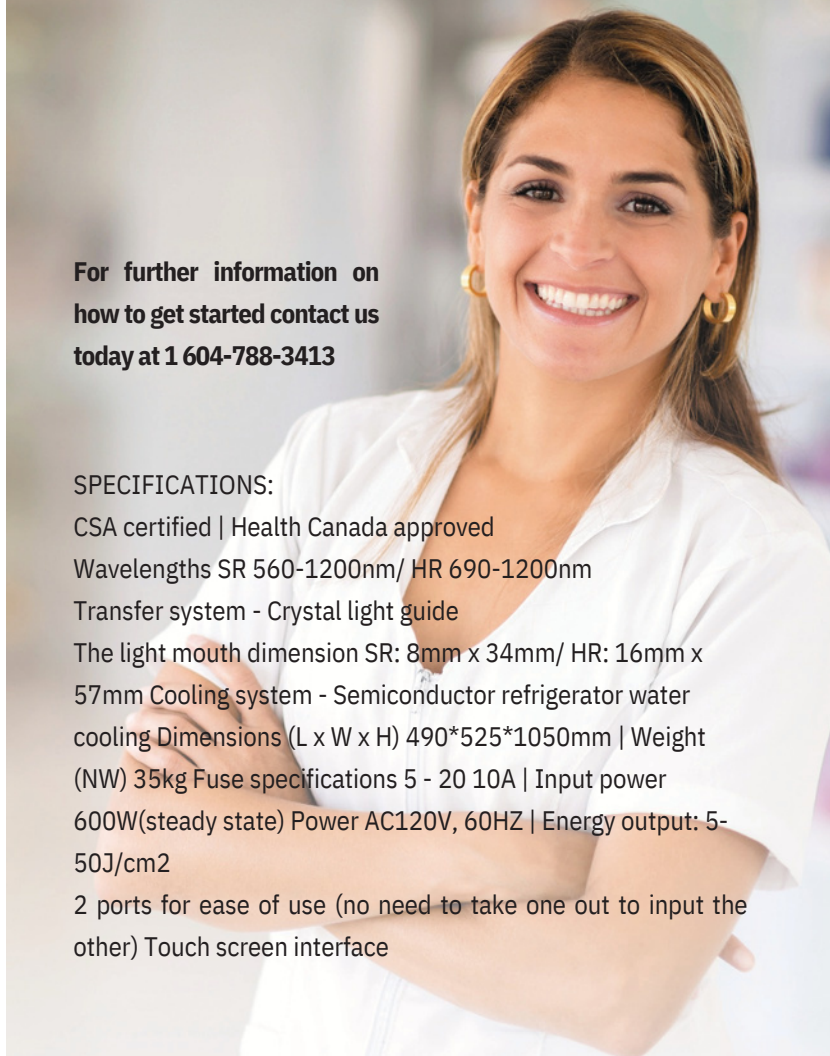
57mm Cooling system - Semiconductor refrigerator water

cooling Dimensions (L x W x H) 490*525*1050mm | Weight

(NW) 35kg Fuse specifications 5 - 20 10A | Input power

600W(steady state) Power AC120V, 60HZ | Energy output: 5-50J/cm2

2 ports for ease of use (no need to take one out to input the other) Touch screen interface



MEDSKIN

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The Painless IPL is Health Canada approved, CSA certified and the lowest priced IPL on the Canadian market. You don't need to be a medical aesthetician to safely and effectively help treat a wide variety of skin conditions and laser hair removal treatments. Med Skin trains and supports each of our customers to become a success.

For further information on how to get started contact us at **604-716-8500**
www.medskinsupply.com

